



Date: January 14, 2025

To: Honorable Mayor and Members of City Council

From: Jay Hart, Police Chief

By: Melissa King, Police Services Administrator | MKing@TorranceCA.gov

Subject: Police – Approve Third Amendment to Contract Services Agreement for Additional TASER Units and Enterprise Fusus Access. Expenditure: \$233,584.65 (General Fund).

RECOMMENDATION

Recommendation of the Chief of Police that City Council approve a third amendment to the contract services agreement with Axon Enterprise, Inc. of Scottsdale, AZ (C2022-184) in the amount of \$233,584.65, for a new not-to-exceed amount of \$10,882,724.86 over a 10-year period beginning May 7, 2024 and ending May 6, 2034 to provide additional TASER units and Enterprise Fusus access.

FUNDING

Funding is available in anticipated salary savings for FY 24-25. Funding for the subsequent years will be included in the citywide budget approval process.

DISCUSSION

On December 6, 2022, your Honorable Body approved a contract services agreement with Axon Enterprise, Inc. (Axon) of Scottsdale, AZ, for the purchase of body-worn and in-car cameras and accessories. On September 12, 2023, your Honorable Body approved the first amendment to this agreement, which established a revised payment plan to maximize the 2023 Federal Discretionary funding award of \$1,615,000. This amendment also corrected an error in the original contract by replacing an incorrectly attached quote with the revised payment plan.

On May 7, 2024, your Honorable Body approved a second amendment to the agreement, granting the Police Department access to Axon's Officer Safety Plan (OSP) Premium package. This ten-year package includes a comprehensive set of cloud-based solutions, facilitating near-complete integration with the department's body-worn and in-car cameras.

Currently, the Torrance Police Department (TPD) contracts with Axon to provide Body-Worn Cameras (BWC), TASER devices, and public safety software. During the implementation phase of the OSP Premium package, it has become evident that there is a shortage in the allocation of TASER devices. Originally, the department requested 130 TASER units under the agreement, but additional units are needed to ensure full coverage for all sworn personnel and field Police Services Officers. Therefore, staff recommends increasing the TASER allocation by 70 units, for a total increase of \$233,584.65.

Fusus, a widely recognized open ecosystem platform, integrates with multiple data sources, including public and community video feeds, and utilizes artificial intelligence for enhanced situational awareness. The initial agreement approved by your Honorable Body included the basic FUSUS licensing. However, with the planned expansion of video feed integration, staff recommends upgrading to the Fusus Enterprise platform, which will provide enhanced functionality for the City's Real-Time Response Center (RTRC). This upgraded platform will allow TPD to integrate public and community video sources, significantly enhancing incident response and investigations. Since Fusus was acquired by Axon around the time of the original agreement, the licensing level needs to be adjusted to align with the FUSUS Enterprise platform.

To provide historical context, the first-year cost under the second amendment combined the second-year expenses for the body-worn and in-car cameras, TASERs, and the first-year costs for the OSP Premium package. The costs for years 2-5 are higher due to one-time implementation and equipment refresh costs. For years 6-10, the annual cost will be approximately \$970,000. The total cost of the second amendment was \$10,649,140.21.

The City expects sufficient funding in salary savings to cover the first-year costs of this agreement. In addition to the \$1,615,000 in federal funding already secured, TPD is actively pursuing other funding sources to offset General Fund expenses.

Staff recommends approval of the following increases to the Axon agreement: TASER device allocation increase by 70 units (\$233,584.65) and Fusus Enterprise platform upgrade for the Real-Time Response Center.

These adjustments are necessary to ensure TPD's operations continue to be fully supported and to meet the growing technological needs of the department.

The Police Chief recommends that City Council approve the third amendment to the existing agreement with Axon Enterprises, Inc. (C2022-184).

ATTACHMENTS

1. Quote from Axon Enterprise, Inc. – TASERs T7
2. Third Amendment to Contract Services Agreement (C2022-0184)



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

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ATTACHMENT 1

Q-589264-45649.848AS

Issued: 12/23/2024

Quote Expiration: 01/31/2025

Estimated Contract Start Date: 03/01/2025

Account Number: 105614

Payment Terms: N30

Delivery Method:

| SHIP TO | BILL TO |
|--|---|
| Torrance Police Dept. - CA 3300 Civic Center Dr N Torrance, CA 90503-5016 USA | Torrance Police Dept. - CA 3300 Civic Center Dr N Torrance CA 90503-5016 USA Email: |

| SALES REPRESENTATIVE | PRIMARY CONTACT |
|---|---|
| Allen Sliper Phone: Email: asliper@axon.com Fax: | Matt Slawson Phone: Email: maslawson@torranceca.gov Fax: |

Quote Summary

| | |
|-------------------------------|---------------------|
| Program Length | 29 Months |
| TOTAL COST | \$213,404.80 |
| ESTIMATED TOTAL W/ TAX | \$233,584.65 |

Discount Summary

| | |
|--------------------------|---------------------|
| Average Savings Per Year | \$72,760.80 |
| TOTAL SAVINGS | \$175,838.60 |

Payment Summary

| Date | Subtotal | Tax | Total |
|--------------|---------------------|--------------------|---------------------|
| Mar 2025 | \$71,149.16 | \$6,728.02 | \$77,877.18 |
| Mar 2026 | \$71,127.82 | \$6,725.97 | \$77,853.79 |
| Jul 2026 | \$71,127.82 | \$6,725.86 | \$77,853.68 |
| Total | \$213,404.80 | \$20,179.85 | \$233,584.65 |

| | |
|------------------------|--------------|
| Quote Unbundled Price: | \$389,243.40 |
| Quote List Price: | \$237,115.20 |
| Quote Subtotal: | \$213,404.80 |

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

| Item | Description | Qty | Term | Unbundled | List Price | Net Price | Subtotal | Tax | Total |
|----------------|--|-----|------|-----------|------------|-----------|---------------------|--------------------|---------------------|
| Program | | | | | | | | | |
| 20245 | TRUE UP - TASER 7 CERTIFICATION PLAN TRUE UP | 70 | 25 | | \$51.00 | \$51.00 | \$89,250.00 | \$8,925.01 | \$98,175.01 |
| C00008 | BUNDLE - TASER 7 CERTIFICATION | 70 | 29 | \$147.78 | \$72.84 | \$61.16 | \$124,154.80 | \$11,254.84 | \$135,409.64 |
| Total | | | | | | | \$213,404.80 | \$20,179.85 | \$233,584.65 |

Delivery Schedule

Hardware

| Bundle | Item | Description | QTY | Shipping Location | Estimated Delivery Date |
|--------------------------------|--------|---|-----|-------------------|-------------------------|
| BUNDLE - TASER 7 CERTIFICATION | 100623 | AXON TASER - TRAINING - ENHANCED HALT SUIT V2 | 1 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 20008 | AXON TASER 7 - HANDLE - HIGH VIS GRN LASER CLASS 3R YLW | 2 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 20008 | AXON TASER 7 - HANDLE - HIGH VIS GRN LASER CLASS 3R YLW | 70 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 20018 | AXON TASER - BATTERY PACK - TACTICAL | 84 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 20160 | AXON TASER 7 - HOLSTER - SAFARILAND RH+CART CARRIER | 70 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 22175 | AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS | 210 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 22175 | AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS | 140 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 22175 | AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS | 140 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 22176 | AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS | 210 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 22176 | AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS | 140 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 22176 | AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS | 140 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 22177 | AXON TASER 7 - CARTRIDGE - HALT STANDOFF NS | 140 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 22178 | AXON TASER 7 - CARTRIDGE - HALT CLOSE QUART NS | 140 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 22179 | AXON TASER 7 - CARTRIDGE - INERT STANDOFF (3.5-DEGREE) NS | 50 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 22181 | AXON TASER 7 - CARTRIDGE - INERT CLOSE QUART (12-DEGREE) NS | 50 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 70033 | AXON - DOCK WALL MOUNT - BRACKET ASSY | 1 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 71019 | AXON BODY - DOCK POWERCORD - NORTH AMERICA | 1 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 74200 | AXON TASER - DOCK - SIX BAY PLUS CORE | 1 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 80087 | AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED | 1 | 1 | 11/01/2024 |

Hardware

| Bundle | Item | Description | QTY | Shipping Location | Estimated Delivery Date |
|--------------------------------|-------|--|-----|-------------------|-------------------------|
| BUNDLE - TASER 7 CERTIFICATION | 80090 | AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN | 1 | 1 | 11/01/2024 |
| BUNDLE - TASER 7 CERTIFICATION | 22175 | AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS | 140 | 1 | 08/01/2025 |
| BUNDLE - TASER 7 CERTIFICATION | 22176 | AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS | 140 | 1 | 08/01/2025 |
| BUNDLE - TASER 7 CERTIFICATION | 22177 | AXON TASER 7 - CARTRIDGE - HALT STANDOFF NS | 140 | 1 | 08/01/2025 |
| BUNDLE - TASER 7 CERTIFICATION | 22178 | AXON TASER 7 - CARTRIDGE - HALT CLOSE QUART NS | 140 | 1 | 08/01/2025 |
| BUNDLE - TASER 7 CERTIFICATION | 22175 | AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS | 140 | 1 | 08/01/2026 |
| BUNDLE - TASER 7 CERTIFICATION | 22175 | AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS | 140 | 1 | 08/01/2026 |
| BUNDLE - TASER 7 CERTIFICATION | 22176 | AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS | 140 | 1 | 08/01/2026 |
| BUNDLE - TASER 7 CERTIFICATION | 22176 | AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS | 140 | 1 | 08/01/2026 |

Software

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|--------------------------------|-------|-----------------------------------|-----|----------------------|--------------------|
| BUNDLE - TASER 7 CERTIFICATION | 20248 | AXON TASER - EVIDENCE.COM LICENSE | 70 | 03/01/2025 | 07/31/2027 |
| BUNDLE - TASER 7 CERTIFICATION | 20248 | AXON TASER - EVIDENCE.COM LICENSE | 1 | 03/01/2025 | 07/31/2027 |

Services

| Bundle | Item | Description | QTY |
|--------------------------------|--------|--|-----|
| BUNDLE - TASER 7 CERTIFICATION | 101193 | AXON TASER - ON DEMAND CERTIFICATION | 1 |
| BUNDLE - TASER 7 CERTIFICATION | 20246 | AXON TASER 7 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE | 70 |

Warranties

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|--------------------------------|-------|---|-----|----------------------|--------------------|
| BUNDLE - TASER 7 CERTIFICATION | 80374 | AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10 | 84 | 11/01/2025 | 07/31/2027 |
| BUNDLE - TASER 7 CERTIFICATION | 80395 | AXON TASER 7 - EXT WARRANTY - HANDLE | 70 | 11/01/2025 | 07/31/2027 |
| BUNDLE - TASER 7 CERTIFICATION | 80395 | AXON TASER 7 - EXT WARRANTY - HANDLE | 2 | 11/01/2025 | 07/31/2027 |
| BUNDLE - TASER 7 CERTIFICATION | 80396 | AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10 | 1 | 11/01/2025 | 07/31/2027 |

Shipping Locations

| Location Number | Street | City | State | Zip | Country |
|-----------------|------------------------|----------|-------|------------|---------|
| 1 | 3300 Civic Center Dr N | Torrance | CA | 90503-5016 | USA |

Payment Details

Mar 2025

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|--------------|--------|--|-----|--------------------|-------------------|--------------------|
| Year 1 | 20245 | TRUE UP - TASER 7 CERTIFICATION PLAN TRUE UP | 70 | \$29,756.00 | \$2,975.60 | \$32,731.60 |
| Year 1 | C00008 | BUNDLE - TASER 7 CERTIFICATION | 70 | \$41,393.16 | \$3,752.42 | \$45,145.58 |
| Total | | | | \$71,149.16 | \$6,728.02 | \$77,877.18 |

Mar 2026

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|--------------|--------|--|-----|--------------------|-------------------|--------------------|
| Year 2 | 20245 | TRUE UP - TASER 7 CERTIFICATION PLAN TRUE UP | 70 | \$29,747.09 | \$2,974.71 | \$32,721.80 |
| Year 2 | C00008 | BUNDLE - TASER 7 CERTIFICATION | 70 | \$41,380.73 | \$3,751.26 | \$45,131.99 |
| Total | | | | \$71,127.82 | \$6,725.97 | \$77,853.79 |

Jul 2026

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|--------------|--------|--|-----|--------------------|-------------------|--------------------|
| Year 3 | 20245 | TRUE UP - TASER 7 CERTIFICATION PLAN TRUE UP | 70 | \$29,747.09 | \$2,974.70 | \$32,721.79 |
| Year 3 | C00008 | BUNDLE - TASER 7 CERTIFICATION | 70 | \$41,380.73 | \$3,751.16 | \$45,131.89 |
| Total | | | | \$71,127.82 | \$6,725.86 | \$77,853.68 |

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

12/23/2024





Amendment 3 to C2022-0184

This Third Amendment ("**Amendment**") is between Axon Enterprise, Inc., a Delaware corporation ("**Axon**"), and the City of Torrence ("**Agency**" or "**Customer**"). This Amendment is effective as of the last signature date on this Amendment ("**Effective Date**"). Axon and Agency are each a "**Party**" and collectively "**Parties**".

Axon and Agency are parties to the Master Services and Purchasing Agreement C2022-0184 by and between the City of Torrence and Axon Enterprise, Inc. dated December 14, 2022 and as amended ("**Agreement**").

The Parties wish to incorporate further changes into the Agreement in order to add the Fusus Appendix as an attachment.

The Parties therefore agree as follows:

1. The attached documents are hereby incorporated into the Agreement:
 - a. Fusus Appendix
 - b. Quote Q-596297-45660.792AS
2. Section 1.1 – Axon Cloud Services is deleted in its entirety and replaced with the following:
"Axon Cloud Services" means Axon's web services, including but not limited to, Axon Evidence, Axon Records, Axon Dispatch, FUSUS services and interactions between Axon Evidence and Axon Devices or Axon client software. Axon Cloud Service excludes third-party applications, hardware warranties, and my.evidence.com.
3. All other terms and conditions of the Agreement shall remain unchanged and in full force and effect.

Each representative identified below declares that the representative is authorized to execute this Amendment as of the date of signature.

Axon Enterprise, Inc.

Agency

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____



FUSUS APPENDIX

Access. Upon Axon granting Customer a subscription to FUSUS cloud services in the Quote, Customer may access and use FūsusONE Real Time Interoperability Solution services to for the purpose of viewing and managing Customer Content. Some Customer content contained in Axon's Evidence.com may not be accessible or transferable to the FUSUS cloud services.

1 Product Limits. The following limitations apply to the below products:

| | Lite | Basic | Pro | Enterprise | Enterprise Plus |
|--|------|-------|-----|------------|-----------------|
| Total Number of Managed End Points | 150 | 150 | 500 | 1500 | 4500 |
| Max Number of Video Streams Connected | 0 | 150 | 500 | 1500 | 4500 |
| Indefinite Cloud Storage | | 2TB | 5TB | 10TB | 30TB |

Overages may result in additional fees or the need to upgrade products.

2 Disclaimer. Customer is responsible for use of any internet access devices and/or all third-party hardware, software, services, telecommunication services (including Internet connectivity), or other items used by Customer to access the service ("Third-Party Components") are the sole and exclusive responsibility of Customer, and Axon has no responsibility for such Third-party Components, FUSUS cloud services, or Customer relationships with such third parties. Customer agrees to at all times comply with the lawful terms and conditions of agreements with such third parties. Axon does not represent or warrant that the FUSUS cloud services and the Customer Content are compatible with any specific third-party hardware or software or any other Third-Party Components. Customer is responsible for providing and maintaining an operating environment as reasonably necessary to accommodate and access the FUSUS cloud services.

3 Data Privacy. Axon may collect, use, transfer, disclose and otherwise process Customer Content in the context of facilitating communication of data with Customer through their use of FUSUS cloud services FUSUS app (iOS or Android interface), complying with legal requirements, monitoring the Customer's use of FUSUS systems, and undertaking data analytics. Customer Content saved in Axon Cloud Services is the sole property of Customer and may not be distributed by Axon to any third parties outside of the Customer's organization without the Customer's expressed written consent.



Quote Appendix – See next page



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-596297-45660.792AS

Issued: 01/03/2025

Quote Expiration: 01/31/2025

Estimated Contract Start Date: 03/01/2025

Account Number: 105614

Payment Terms: N30

Delivery Method:

| SHIP TO | BILL TO |
|--|---|
| Torrance Police Dept. - CA 3300 Civic Center Dr N Torrance, CA 90503-5016 USA | Torrance Police Dept. - CA 3300 Civic Center Dr N Torrance CA 90503-5016 USA Email: |

| SALES REPRESENTATIVE | PRIMARY CONTACT |
|---|---|
| Allen Sliper Phone: Email: asliper@axon.com Fax: | Matt Slawson Phone: Email: maslawson@torranceca.gov Fax: |

Quote Summary

| | |
|-------------------------------|---------------|
| Program Length | 48 Months |
| TOTAL COST | \$0.00 |
| ESTIMATED TOTAL W/ TAX | \$0.00 |

Discount Summary

| | |
|--------------------------|---------------------|
| Average Savings Per Year | \$127,604.64 |
| TOTAL SAVINGS | \$510,418.56 |

Payment Summary

| Date | Subtotal | Tax | Total |
|-------|----------|-----|-------|
| Total | 0 | 0 | 0 |

| | |
|------------------------|--------------|
| Quote Unbundled Price: | \$510,418.56 |
| Quote List Price: | \$424,647.36 |
| Quote Subtotal: | \$0.00 |

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

| Item | Description | Qty | Term | Unbundled | List Price | Net Price | Subtotal | Tax | Total |
|----------------|---|-----|------|------------|------------|-----------|---------------|---------------|---------------|
| Program | | | | | | | | | |
| M00022 | BUNDLE - FUSUS UPSELL - BASIC TO PRO | 1 | 48 | \$5,057.06 | \$4,423.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| M00023 | BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 1 | 48 | \$5,576.66 | \$4,423.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total | | | | | | | \$0.00 | \$0.00 | \$0.00 |

Delivery Schedule

Hardware

| Bundle | Item | Description | QTY | Shipping Location | Estimated Delivery Date |
|---|--------|---|-----|-------------------|-------------------------|
| BUNDLE - FUSUS UPSELL - BASIC TO PRO | 101386 | AXON FUSUS - CORE - PRO 2.0 4TB HDD | 4 | 1 | 02/01/2025 |
| BUNDLE - FUSUS UPSELL - BASIC TO PRO | 101391 | AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD | 1 | 1 | 02/01/2025 |
| BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 101386 | AXON FUSUS - CORE - PRO 2.0 4TB HDD | 12 | 1 | 02/01/2025 |
| BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 101389 | AXON FUSUS - CORE - PRO AI 8TB HDD | 2 | 1 | 02/01/2025 |
| BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 101390 | AXON FUSUS - CORE - ELITE 2.0 44TB HDD | 2 | 1 | 02/01/2025 |
| BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 101391 | AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD | 2 | 1 | 02/01/2025 |
| BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 101409 | AXON FUSUS - CORE - LISTEN | 1 | 1 | 02/01/2025 |

Software

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|---|--------|---|-----|----------------------|--------------------|
| BUNDLE - FUSUS UPSELL - BASIC TO PRO | 101475 | AXON RESPOND - FUSUSONE - BASIC TO PRO SAAS UPSELL | 1 | 03/01/2025 | 02/28/2029 |
| BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 101474 | AXON RESPOND - FUSUSONE - PRO TO ENTERPRISE SAAS UPSELL | 1 | 03/01/2025 | 02/28/2029 |

Services

| Bundle | Item | Description | QTY |
|---|--------|--|-----|
| BUNDLE - FUSUS UPSELL - BASIC TO PRO | 101421 | AXON RESPOND - FUSUS SOFTWARE IMPLEMENTATION | 1 |
| BUNDLE - FUSUS UPSELL - BASIC TO PRO | 101422 | AXON FUSUS - PSO - HARDWARE DEPLOYMENT | 2 |
| BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 101421 | AXON RESPOND - FUSUS SOFTWARE IMPLEMENTATION | 1 |
| BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 101422 | AXON FUSUS - PSO - HARDWARE DEPLOYMENT | 8 |

Warranties

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|---|--------|---------------------------------------|-----|----------------------|--------------------|
| BUNDLE - FUSUS UPSELL - BASIC TO PRO | 101424 | AXON FUSUS - CORE - EXTENDED WARRANTY | 4 | 02/01/2026 | 02/28/2029 |
| BUNDLE - FUSUS UPSELL - BASIC TO PRO | 101424 | AXON FUSUS - CORE - EXTENDED WARRANTY | 1 | 02/01/2026 | 02/28/2029 |
| BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 101424 | AXON FUSUS - CORE - EXTENDED WARRANTY | 12 | 02/01/2026 | 02/28/2029 |

Warranties

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|---|-------------|---------------------------------------|------------|-----------------------------|---------------------------|
| BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 101424 | AXON FUSUS - CORE - EXTENDED WARRANTY | 2 | 02/01/2026 | 02/28/2029 |
| BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 101424 | AXON FUSUS - CORE - EXTENDED WARRANTY | 2 | 02/01/2026 | 02/28/2029 |
| BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 101424 | AXON FUSUS - CORE - EXTENDED WARRANTY | 2 | 02/01/2026 | 02/28/2029 |
| BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 101424 | AXON FUSUS - CORE - EXTENDED WARRANTY | 1 | 02/01/2026 | 02/28/2029 |

Shipping Locations

| Location Number | Street | City | State | Zip | Country |
|-----------------|------------------------|----------|-------|------------|---------|
| 1 | 3300 Civic Center Dr N | Torrance | CA | 90503-5016 | USA |

Payment Details

| Mar 2025 | | | | | | |
|--------------------------|--------|---|-----|---------------|---------------|---------------|
| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
| Invoice Upon Fulfillment | M00022 | BUNDLE - FUSUS UPSELL - BASIC TO PRO | 1 | \$0.00 | \$0.00 | \$0.00 |
| Invoice Upon Fulfillment | M00023 | BUNDLE - FUSUS UPSELL - PRO TO ENTERPRISE | 1 | \$0.00 | \$0.00 | \$0.00 |
| Total | | | | \$0.00 | \$0.00 | \$0.00 |

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Exception to Standard Terms and Conditions

This Quote is subject to the MSPA between the parties executed December 14, 2022. Notwithstanding the terms of the Agreement, Pricing within this Quote shall only apply for the Term of this Quote.

Any subsequent additional purchases or renewals of the Axon Devices and Services within this Quote shall be subject to a new Quote and pricing shall not be limited by Section 2.2 "Term" of the Agreement.

